



OPK Capital is an investment firm that acquires and operates small to mid-sized service and manufacturing companies within approximately 100km of Toronto.

OPK brings more than just capital to the table. We bring dedicated managers who take on senior roles in the organization post-acquisition.

We seek to acquire and manage companies that are stable and profitable. We look for companies that are poised to be taken to the next level of growth.

For current owners/operators of businesses...

We provide you with the ability to transition out of day to day management and to reap the financial rewards of your hard work. OPK brings peace of mind that the business you built will continue to grow and thrive through an inflow of talented management and strategic advisors.

For us, that means companies that have...

- ✦ Revenues between \$4-20 million
- ✦ EBITDA margins > 10%
- ✦ History of profitable operations
- ✦ Stable customer base
- ✦ Owner/operator looking to exit
- ✦ Capable middle management team
- ✦ Strong product line
- ✦ Low customer concentration

For current employees of our acquired companies...

We offer personal and career growth opportunities as the business continues to grow. OPK has a fundamental optimism in the ability of current employees to rise to new heights and take on new challenges, and as such will invest in them to succeed.

...and operate in industries that have:

- ✦ Low cyclicalities
- ✦ Fragmented competitors
- ✦ Strong growth prospects
- ✦ Barriers to entry of new competitors
- ✦ Low relative required capital expenditures

OPK Capital
406 -192 Spadina Ave
Toronto Ontario M5T 2C2
f: 416.849.0463

Brian Astl
416.716.4467
brian@opkcapital.com

Sean Van Doorselaer
416.560.5854
sean@opkcapital.com

www.opkcapital.com





OPK Capital is managed by a team with extensive strategic and management experience and backed by a world-class set of investors and advisors.

Brian Astl and Sean Van Doorselaer are both accomplished business people with complementary skill sets and a history of working together successfully.

Our investor group is comprised of successful Canadian and American business people who bring decades of management expertise.

Brian Astl

Brian brings deep experience in sales, marketing and channel development. Prior to founding OPK Capital, Brian was a Director of Business Development at Workbrain, a Canadian enterprise software company. Earlier, Brian was a strategy consultant with The Monitor Group, an international strategy consulting firm that works with Fortune 1000 firms.

Brian has an MBA from the Harvard Business School (with distinction), and an Honours Bachelors degree (with distinction) from the Ivey School of Business.

Sean Van Doorselaer

Sean brings extensive deal experience, financial acumen, and deep operating knowledge. Prior to founding OPK Capital, Sean was Vice President of Social Capital Partners, an organization that invests in and supports Canadian businesses that create jobs in marginalized communities. Previously, Sean was also a consultant at The Monitor Group where he managed teams of consultants across multiple geographies.

Sean has an MBA from Queen's University, and an Honours Bachelors degree (Gold Medal) from the Ivey School of Business.

Richard Ivey

A lawyer at Torys until 1982, Richard is Chairman of Ivest Properties and serves on many Canadian boards.

Bill Young

President of Social Capital Partners. Previously spent 20 years leading high-growth, entrepreneurial firms.

David Young

President of The Hamilton Group, a boutique finance company that controls a multitude of investments.

Scott Asen

A career financier who runs his own investment company and is a board member of several private firms.

Craig Burr

A founder of Burr, Egan, Deleage & Co, a private investment firm with over \$400m under management.

David Frankel

A career entrepreneur who is a member of the World Economic Forum and an active investor.

Michael O'Connell

A successful private company CEO and now active investor in over 20 private companies.

Howard Stevenson

Senior Associate Provost for Harvard University and a professor and dean at Harvard Business School.

William Thorndike Jr.

Founding partner of Housatonic Partners, an investment firm with over \$275m under management.

Coppermine Capital

A private investment firm focused on investing in and growing small companies.

More information on OPK's managers and investors can be found on our website: www.opkcapital.com

